

Commodity Manager/Senior Buyer **Contact Sippel Glidden at 507.269.6878**

This procurement specialist has over 16 years of proto-type (NPI) thru production procurement experience. Responsibilities over the last 11 years focused on commodity management, purchasing management, and buyer activities for a top-tier drive manufacturer and a world-class contract manufacturer. This individual holds a B.S. degree in Business Administration from Winona State University with a minor in Accounting.

This procurement specialist offers skills in sourcing product in the U.S. and offshore with a focus on electronic components, printed-circuit boards, plastics, and metals. He is capable of managing the supply-line from early development through volume production with an emphasis on the total cost of ownership, quality, and on-time delivery. He has excelled in all environments, has become an integral part of all procurement teams, is an excellent communicator, and has always been effective in integrating with his various teams (engineering, quoting, program management, etc.).

Highlights of his career achievements include:

- As a Commodity Manager, the individual was responsible for the total ownership(cost, quality, delivery, service, supplier management, contracts, terms,) for plastic and metal fabricated parts, packaging, MRO, and power supplies.
- As a Site Commodity Manager, the individual negotiated pricing/terms and re-sourced product resulting in a net savings of \$260K per quarter.
- As a Purchasing Manager, he managed a team of nine (9) Buyers and assisted in the creation and implementation of new ISO documentation.
- As a Commodity Manager/Senior Buyer, the individual sourced and procured Printed Circuit Boards for two locations. In addition, he negotiated contracts with the key suppliers. He was also responsible for measuring supplier performance and communicated scorecards to each supplier. Other activities included buying non-production PCBs, tooling, and test fixtures.
- As a Senior Buyer, he sourced/purchased the entire BOM (electronics/PCBs) for a strategic customer and supported the customer in all phases of the product life cycle. He also supported the organization in numerous cost reduction activities.
- As a Senior Buyer, the individual purchased various components for the critical time-to-market disk drive industry. He assisted engineering in the design phase and helped to transfer product offshore for volume production. Other responsibilities included organizing supplier technology roadmap visits, managing weekly conference calls with key Far East suppliers, and integrating with his counterparts in the organization's off-shore factories.

This resource/candidate is available on a part-time or full-time basis.

